



Consolidated Financial Statements
December 31, 2014 and 2013

American Council of the Blind and Subsidiary

American Council of the Blind and Subsidiary

Table of Contents

December 31, 2014 and 2013

Independent Auditor’s Report.....	1
Consolidated Financial Statements	
Consolidated Statements of Financial Position.....	3
Consolidated Statements of Activities	4
Consolidated Statements of Functional Expenses.....	6
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements.....	9
Independent Auditor’s Report on Supplementary Information	22
Supplementary Information	
Consolidating Statements of Financial Position	23
Consolidating Statements of Activities	25



Independent Auditor's Report

To the Board of Directors
American Council of the Blind and Subsidiary
Brooklyn Center, Minnesota

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of American Council of the Blind and Subsidiary (the Organizations), which comprise the consolidated statements of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Council of the Blind and Subsidiary as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Eide Sallee LLP

Minneapolis, Minnesota
May 22, 2015

	2014	2013
Assets		
Current Assets		
Cash and cash equivalents	\$ 110,694	\$ 94,503
Accounts receivable, including promises to give, net	20,074	21,078
Accounts receivable - other	51,800	51,800
Inventories	62,876	64,794
Prepaid expenses	14,621	19,767
Total current assets	<u>260,065</u>	<u>251,942</u>
Investments		
Endowment		
Donor restricted	1,007,233	987,668
Other		
Operational	3,550	3,550
Board-designated reserves	1,087,350	1,092,663
Donor restricted	208,751	148,663
Total investments	<u>2,306,884</u>	<u>2,232,544</u>
Other Assets		
Deposits	20,039	27,334
Property and Equipment, Net	<u>67,029</u>	<u>111,199</u>
Total assets	<u>\$ 2,654,017</u>	<u>\$ 2,623,019</u>

See Notes to Consolidated Financial Statements

American Council of the Blind and Subsidiary
Consolidated Statements of Financial Position
December 31, 2014 and 2013

	2014	2013
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 185,677	\$ 165,266
Accounts payable - other	-	51,800
Accrued expenses	124,002	190,451
Total current liabilities	309,679	407,517
Total liabilities	309,679	407,517
Net Assets		
Unrestricted		
Undesignated	41,004	(13,492)
Board-designated operating reserve	1,087,350	1,092,663
Total unrestricted	1,128,354	1,079,171
Temporarily restricted	689,788	611,335
Permanently restricted	526,196	524,996
Total net assets	2,344,338	2,215,502
Total liabilities and net assets	\$ 2,654,017	\$ 2,623,019

American Council of the Blind and Subsidiary
Consolidated Statement of Activities
Year Ended December 31, 2014

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>ACB Consolidated</u>
Revenue, Support, and Gains				
Contributions from individuals and organizations	\$ 271,796	\$ 147,073	\$ 1,200	\$ 420,069
Legacies and bequests	459,727	-	-	459,727
In-kind contributions	52,200	-	-	52,200
Assessments and dues from local member units	65,813	-	-	65,813
Program fees	302,499	-	-	302,499
Other program activities	121,094	-	-	121,094
Miscellaneous income	29,380	-	-	29,380
Net investment return	32,347	46,516	-	78,863
Net assets released from restriction	115,136	(115,136)	-	-
Thrift store activities, net (Note 11)	(140,504)	-	-	(140,504)
Total revenue, gains and other support	<u>1,309,488</u>	<u>78,453</u>	<u>1,200</u>	<u>1,389,141</u>
Expenses by Function				
Program services				
Scholarships	69,954	-	-	69,954
Convention	202,434	-	-	202,434
Audio Description				
Project	68,854	-	-	68,854
ACB Radio	52,772	-	-	52,772
Telephone hotline	51,495	-	-	51,495
Advocacy and government affairs				
Program consultation	109,011	-	-	109,011
Membership services	103,084	-	-	103,084
Public awareness	84,045	-	-	84,045
Liason with external organizations	236,738	-	-	236,738
63,693	-	-	63,693	
Support services				
Management and general	91,080	-	-	91,080
Fundraising	127,145	-	-	127,145
Total expenses by function	<u>1,260,305</u>	<u>-</u>	<u>-</u>	<u>1,260,305</u>
Changes in Net Assets	49,183	78,453	1,200	128,836
Net Assets, Beginning of Year	<u>1,079,171</u>	<u>611,335</u>	<u>524,996</u>	<u>2,215,502</u>
Net Assets, End of Year	<u>\$ 1,128,354</u>	<u>\$ 689,788</u>	<u>\$ 526,196</u>	<u>\$ 2,344,338</u>

American Council of the Blind and Subsidiary
Consolidated Statement of Activities
Year Ended December 31, 2013

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>ACB Consolidated</u>
Revenue, Support, and Gains				
Contributions from individuals and organizations	\$ 290,842	\$ 151,942	\$ 100	\$ 442,884
Legacies and bequests	53,653	-	-	53,653
In-kind contributions	37,841	-	-	37,841
Assessments and dues from local member units	62,855	-	-	62,855
Program fees	231,299	-	-	231,299
Other program activities	105,742	-	-	105,742
Miscellaneous income	21,879	-	-	21,879
Net investment return	118,108	128,616	-	246,724
Net assets released from restriction	174,110	(174,110)	-	-
Thrift store activities, net (Note 11)	(64,716)	-	-	(64,716)
Total revenue, gains and other support	<u>1,031,613</u>	<u>106,448</u>	<u>100</u>	<u>1,138,161</u>
Expenses by Function				
Program services				
Scholarships	71,939	-	-	71,939
Convention	191,183	-	-	191,183
Audio Description				
Project	82,936	-	-	82,936
ACB Radio	53,951	-	-	53,951
Telephone hotline	71,663	-	-	71,663
Advocacy and government affairs				
	122,920	-	-	122,920
Program consultation	93,151	-	-	93,151
Membership services	81,210	-	-	81,210
Public awareness	251,441	-	-	251,441
Liason with external organizations				
	66,946	-	-	66,946
Support services				
Management and general	98,630	-	-	98,630
Fundraising	126,058	-	-	126,058
Total expenses by function	<u>1,312,028</u>	<u>-</u>	<u>-</u>	<u>1,312,028</u>
Changes in Net Assets	(280,415)	106,448	100	(173,867)
Net Assets, Beginning of Year	<u>1,359,586</u>	<u>504,887</u>	<u>524,896</u>	<u>2,389,369</u>
Net Assets, End of Year	<u>\$ 1,079,171</u>	<u>\$ 611,335</u>	<u>\$ 524,996</u>	<u>\$ 2,215,502</u>

	Program Services						
	ACB		Audio	ACB	Telephone	Advocacy and	Program
	Scholarships	Convention	Description Project	Radio	Hotline	Government Affaris	Consultation
Expenses							
Scholarships and awards	\$ 36,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Salaries and benefits	5,446	37,071	5,446	5,446	27,626	54,771	39,599
Legal	31	210	31	31	157	311	225
Accounting	175	1,192	175	175	888	1,761	1,273
Other professional fees	13	26,697	39,400	30,013	66	132	2,549
Professional fundraising services	-	-	-	-	-	-	-
Advertising and publicity	-	5,721	-	27	27	-	-
Printing and publications	1,904	11,589	1,904	1,904	-	3,808	3,808
Communications	598	598	598	707	1,575	1,196	1,196
Supplies and equipment	325	4,484	8,230	325	1,080	2,365	1,772
Postage and shipping	223	4,518	223	223	186	446	446
Accounting office	9,546	-	4,773	4,773	-	-	-
IT and website services	1,952	5,424	3,052	3,812	1,027	2,046	6,638
Occupancy	2,478	16,866	2,478	2,478	12,569	24,920	18,017
Travel	10,798	17,189	1,120	1,120	-	4,193	12,086
Meetings and conferences	-	56,961	-	-	-	2,940	3,476
Depreciation	275	11,165	275	275	1,395	2,766	2,000
Insurance	180	2,425	180	180	914	1,813	1,310
Memberships and dues	-	-	744	744	3,720	3,720	3,720
Investment management fees	10,233	1,145	1,003	774	756	1,573	1,489
Other expenses	10	324	225	539	265	1,823	4,969
Total Expenses by Function	80,187	203,579	69,857	53,546	52,251	110,584	104,573
Less Expenses Included with Revenues on the Statement of Activities Investment management fees	(10,233)	(1,145)	(1,003)	(774)	(756)	(1,573)	(1,489)
Total Expenses Included in the Expense Section on the Statement of Activities	\$ 69,954	\$ 202,434	\$ 68,854	\$ 52,772	\$ 51,495	\$ 109,011	\$ 103,084

See Notes to Consolidated Financial Statements

American Council of the Blind and Subsidiary
Consolidated Statement of Functional Expenses
Year Ended December 31, 2014

Program Services				Supporting Services			Consolidated
Membership Services	Public Awareness	Liaison	Total	Management and General	Fundraising	Total	
\$ -	\$ -	\$ -	\$ 36,000	\$ -	\$ -	\$ -	\$ 36,000
29,220	56,934	30,178	291,737	20,786	10,893	31,679	323,416
166	323	171	1,656	118	62	180	1,836
940	1,831	970	9,380	668	350	1,018	10,398
70	26,209	73	125,222	5,278	17,656	22,934	148,156
-	50,919	-	50,919	-	24,517	24,517	75,436
45	72	-	5,892	-	9	9	5,901
1,904	25,015	-	51,836	-	452	452	52,288
1,196	1,413	1,196	10,273	1,087	598	1,685	11,958
1,254	3,460	1,180	24,475	813	426	1,239	25,714
409	784	371	7,829	557	371	928	8,757
9,546	9,546	4,773	42,957	38,134	14,319	52,453	95,410
4,889	20,182	4,230	53,252	4,236	2,887	7,123	60,375
13,295	25,904	13,730	132,735	9,457	4,956	14,413	147,148
9,642	3,007	4,244	63,399	6,612	1,370	7,982	71,381
6,625	735	-	70,737	1,827	-	1,827	72,564
1,476	2,875	1,524	24,026	1,050	550	1,600	25,626
967	1,884	999	10,852	688	360	1,048	11,900
-	1,488	-	14,136	-	744	744	14,880
1,218	3,387	929	22,507	-	-	-	22,507
2,401	4,157	54	14,767	(231)	46,625	46,394	61,161
85,263	240,125	64,622	1,064,587	91,080	127,145	218,225	1,282,812
(1,218)	(3,387)	(929)	(22,507)	-	-	-	(22,507)
<u>\$ 84,045</u>	<u>\$ 236,738</u>	<u>\$ 63,693</u>	<u>\$ 1,042,080</u>	<u>\$ 91,080</u>	<u>\$ 127,145</u>	<u>\$ 218,225</u>	<u>\$ 1,260,305</u>

	Program Services						
	ACB		Audio	ACB	Telephone	Advocacy and	Program
	Scholarships	Convention	Description Project	Radio	Hotline	Government Affaris	Consultation
Expenses							
Scholarships and awards	\$ 30,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Salaries and benefits	5,672	37,614	5,687	5,687	42,314	67,546	39,090
Legal	9	60	9	9	68	108	63
Accounting	158	1,050	159	159	1,182	1,886	1,092
Other professional fees	14	23,875	58,971	14	106	168	718
Professional fundraising services	-	-	-	-	-	-	-
Advertising and publicity	-	8,341	-	87	87	-	-
Printing and publications	2,023	11,264	2,023	2,289	267	4,046	4,046
Communications	541	541	541	662	1,379	1,081	1,081
Supplies and equipment	353	5,565	4,481	354	2,164	3,580	2,125
Postage and shipping	241	1,933	241	241	206	482	482
Accounting office	12,246	-	6,123	6,123	-	-	-
IT and website services	1,975	9,382	487	3,950	487	974	4,892
Occupancy	2,198	14,574	2,203	2,203	16,395	26,172	15,146
Travel	15,348	10,346	797	797	-	5,337	11,332
Meetings and conferences	-	58,754	-	-	-	2,557	2,294
Depreciation	265	6,964	266	266	1,979	3,160	1,828
Insurance	137	907	137	137	1,021	1,629	943
Memberships and dues	-	-	801	801	4,006	4,006	4,006
Investment management fees	11,385	1,049	982	646	851	1,445	1,100
Other expenses	9	13	10	30,172	2	188	4,013
Total Expenses by Function	83,324	192,232	83,918	54,597	72,514	124,365	94,251
Less Expenses Included with Revenues on the Statement of Activities							
Investment management fees	(11,385)	(1,049)	(982)	(646)	(851)	(1,445)	(1,100)
Total Expenses Included in the Expense Section on the Statement of Activities	\$ 71,939	\$ 191,183	\$ 82,936	\$ 53,951	\$ 71,663	\$ 122,920	\$ 93,151

See Notes to Consolidated Financial Statements

American Council of the Blind and Subsidiary
Consolidated Statement of Functional Expenses
Year Ended December 31, 2013

Program Services				Supporting Services			Consolidated
Membership Services	Public Awareness	Liaison	Total	Management and General	Fundraising	Total	
\$ -	\$ -	\$ -	\$ 30,750	\$ -	\$ -	\$ -	\$ 30,750
28,727	63,175	33,036	328,548	19,929	11,419	31,348	359,896
46	101	53	526	32	18	50	576
802	1,764	923	9,175	557	319	876	10,051
72	20,854	82	104,874	4,771	11,713	16,484	121,358
-	53,860	-	53,860	-	25,933	25,933	79,793
145	232	-	8,892	-	29	29	8,921
2,467	22,963	-	51,388	-	89	89	51,477
1,081	1,324	1,081	9,312	960	541	1,501	10,813
1,532	3,924	1,689	25,767	1,019	584	1,603	27,370
447	797	412	5,482	618	412	1,030	6,512
12,246	12,246	6,123	55,107	48,984	18,369	67,353	122,460
5,450	33,221	3,950	64,768	6,475	9,517	15,992	80,760
11,131	24,479	12,801	127,302	7,722	4,425	12,147	139,449
9,572	2,156	4,451	60,136	5,045	1,124	6,169	66,305
3,184	639	-	67,428	1,103	-	1,103	68,531
1,344	2,955	1,545	20,572	932	534	1,466	22,038
693	1,524	797	7,925	481	275	756	8,681
-	1,602	-	15,222	-	801	801	16,023
962	2,936	795	22,151	-	-	-	22,151
2,271	3,625	3	40,306	2	39,956	39,958	80,264
82,172	254,377	67,741	1,109,491	98,630	126,058	224,688	1,334,179
(962)	(2,936)	(795)	(22,151)	-	-	-	(22,151)
<u>\$ 81,210</u>	<u>\$ 251,441</u>	<u>\$ 66,946</u>	<u>\$ 1,087,340</u>	<u>\$ 98,630</u>	<u>\$ 126,058</u>	<u>\$ 224,688</u>	<u>\$ 1,312,028</u>

American Council of the Blind and Subsidiary
Consolidated Statements of Cash Flows
Years Ended December 31, 2014 and 2013

	2014	2013
Cash Flows from Operating Activities		
Change in net assets	\$ 128,836	\$ (173,867)
Adjustments to reconcile change in net assets to net cash from operating activities		
Depreciation	46,592	55,702
Loss on disposal of assets	7,200	-
Net investment return	(78,863)	(246,724)
Gain on sale of property and equipment	(520)	-
Changes in operating assets and liabilities		
Accounts receivable	1,004	11,094
Inventories	1,918	3,751
Prepaid expenses and deposits	12,441	11,278
Accounts payable	(31,389)	26,521
Accrued expenses	(66,449)	(25,441)
Net Cash from (used for) Operating Activities	20,770	(337,686)
Cash Flows from Investing Activities		
Purchase of property and equipment	(17,052)	(30,875)
Proceeds from sale of property and equipment	7,950	-
Purchase of investments	(1,162,767)	(364,065)
Sale or maturity of investments	1,167,290	717,189
Net Cash from (used for) Investing Activities	(4,579)	322,249
Net Change in Cash and Cash Equivalents	16,191	(15,437)
Cash and Cash Equivalents, Beginning of Year	94,503	109,940
Cash and Cash Equivalents, End of Year	\$ 110,694	\$ 94,503

Note 1 - Principal Activity and Significant Accounting Policies

Organization

The American Council of the Blind (ACB) and Subsidiary is a nonprofit corporation organized for the purpose of increasing the independence, equality of opportunity and quality of life for people who are blind and visually impaired. ACB's controlled subsidiary, American Council of the Blind Enterprises and Services, Inc. (ACBES), owns and operates seven thrift stores for the benefit of ACB.

ACB's operations are financed through its subsidiary's retail thrift stores which sell merchandise principally donated by the general public. Additional funds are provided by public support from contributions, solicitations, dues, legacies and bequests.

Principles of Consolidation

The consolidated financial statements include the accounts of ACB and ACBES (also referred to as the Organizations) because ACB has both control and economic interest in ACBES. All significant intercompany balances and transactions have been eliminated in consolidation. Unless otherwise noted, these consolidated entities are hereinafter referred to as "the Organizations."

Cash and Cash Equivalents

The Organizations consider all cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to capital expenditures, permanent endowment, or other long-term purposes of the Organizations are excluded from this definition.

Receivables and Credit Policies

Accounts receivable consist primarily of noninterest-bearing amounts due for scholarships and other miscellaneous items. Management determines the allowance for uncollectable accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectable. At December 31, 2014 and 2013, the allowance was \$3,955 and \$3,905, respectively.

Promises to Give

Unconditional promises to give expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statement of activities. Management determines the allowance for uncollectable promises to give based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable.

Inventories

Donated inventory is valued at the lower of the cost of soliciting, transporting and sorting the donated merchandise or market value. Purchased inventory is valued at the lower of the cost of the merchandise and transportation costs on a first-in, first-out method of valuation or market value.

Property and Equipment

Property and equipment additions over \$500 are recorded at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from one to ten years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any remaining gain or loss is included in the statement of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organizations review the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended December 31, 2014 and 2013, respectively.

Investments and Restricted Funds

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statement of financial position. Net investment gain (loss) is reported in the statement of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment management and custodial fees.

The Organizations report investments and cash and cash equivalent assets that are associated with donor restrictions and Board of Director designated reserves, including other restricted cash, as donor restricted investments and Board designated reserves investments on the consolidated statement of financial position.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets available for use in general operations. Unrestricted Board-designated net assets consist of net assets designated by the Board of Directors for future operations. \$1,087,350 and \$1,092,663 at December 31, 2014 and 2013, respectively, have been designated by the Board of Directors as a reserve for future operations.

Temporarily Restricted Net Assets – Net assets subject to donor restrictions that may or will be met by expenditures or actions of the Organizations and/or the passage of time, and certain income earned on permanently restricted net assets that has not yet been appropriated for expenditure by the Organizations' Board of Directors.

The Organizations report contributions restricted by donors as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Permanently Restricted Net Assets – Net assets whose use is limited by donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by action of the Organizations. The restrictions stipulate that resources be maintained permanently but permit the Organizations to expend the income generated in accordance with the provisions of the agreements.

Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Thrift store revenue is recognized upon sale of the merchandise to thrift store customers and other third party merchandise customers. Merchandise is sold as is and without warranty.

Membership dues are received from individuals and special interest affiliates of ACB and are recognized during the period covered.

The Organizations had Board member contributions of \$27,104 and \$28,709 consisting of cash and in-kind gifts for the years ended December 31, 2014 and 2013, respectively.

Donated Services and In-kind Contributions

Volunteers contributed significant amount of time to American Council of the Blind's program services, administration, fundraising, and development activities; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Volunteers contributed approximately 8,500 hours of service to American Council of the Blind during year ended December 31, 2014. The Organization did not track volunteer hours for the year ended December 31, 2013.

Advertising Costs

Advertising costs are expensed as incurred, and totaled \$21,326 and \$31,903 for the years ended December 31, 2014 and 2013, respectively.

Allocation of Functional Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Income Taxes

The Organizations are organized as Minnesota nonprofit corporations and have been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as organizations described in Section 501(c)(3), qualify for the charitable contribution deduction, and have been determined not to be private foundations under Sections 509(a)(1) and (3), respectively. The Organizations are annually required to file Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Organizations are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes. The Organizations have determined they are not subject to unrelated business income tax and has not filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organizations believe that they have appropriate support for any tax positions taken affecting their annual filing requirements, and as such, do not have any uncertain tax positions that are material to the financial statements. The Organizations would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Financial Instruments and Credit Risk

The Organizations manage deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the Organizations have not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates and minimal receivable balances at year end. Investments are made by diversified investment managers whose performance is monitored by management and the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, management and the Board of Directors believe that the investment policies and guidelines are prudent for the long-term welfare of the Organizations.

Reclassifications

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

Subsequent Events

The Organizations have evaluated subsequent events through May 22, 2015, the date which the consolidated financial statements were available to be issued.

Note 2 - Fair Value Measurements and Disclosures

Certain assets and liabilities are reported at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organizations can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Organizations develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to the Organizations' assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Organizations' investment assets are classified within Level 1 because they are comprised of cash and money market mutual funds (reported at cost) and other securities with readily determinable fair values based on daily redemption values. The Organizations invests in certificates of deposit traded in the financial markets. Those certificates of deposit and U.S. Government obligations are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market-rate assumptions, and are classified within Level 2.

American Council of the Blind and Subsidiary
Notes to Consolidated Financial Statements
December 31, 2014 and 2013

The following tables presents the fair value hierarchy for the balances of the assets of the Organizations measured at fair value on a recurring basis, except those measured at cost identified below, as of December 31, 2014 and 2013:

2014				
	Level 1	Level 2	Level 3	Total
Restricted investments				
Cash and money market funds (at cost)	\$ 122,546	\$ -	\$ -	\$ 122,546
Equity securities				
U.S. equities	568,269	-	-	568,269
International equities	466,121	-	-	466,121
Mutual funds				
Taxable fixed income	885,982	-	-	885,982
Real estate funds	239,857	-	-	239,857
Certificates of deposit	-	20,559	-	20,559
Other	3,550	-	-	3,550
Total	\$ 2,286,325	\$ 20,559	\$ -	\$ 2,306,884
2013				
	Level 1	Level 2	Level 3	Total
Restricted investments				
Cash and money market funds (at cost)	\$ 100,049	\$ -	\$ -	\$ 100,049
Equity securities				
U.S. equities	665,734	-	-	665,734
International equities	497,374	-	-	497,374
Mutual funds				
Taxable fixed income	827,823	-	-	827,823
Real estate funds	117,909	-	-	117,909
Certificates of deposit	-	20,105	-	20,105
Other	3,550	-	-	3,550
Total	\$ 2,212,439	\$ 20,105	\$ -	\$ 2,232,544

Note 3 - Net Investment Return

Net investment return consists of the following for the years ended December 31, 2014 and 2013:

	2014	2013
Interest and dividend income	\$ 98,834	\$ 80,239
Net realized gains	165,076	89,402
Net unrealized gains	(162,540)	99,234
Less investment and custodial fees	(22,507)	(22,151)
Total	\$ 78,863	\$ 246,724

Note 4 - Property and Equipment

Property and equipment consists of the following at December 31, 2014 and 2013:

	2014	2013
Trucks	\$ 214,738	\$ 323,202
Equipment and signs	513,849	599,594
Leasehold improvements	139,772	181,263
	868,359	1,104,059
Less accumulated depreciation	801,330	992,860
	\$ 67,029	\$ 111,199

Depreciation expense was \$47,317 and \$55,702 for the years ended December 31, 2014 and 2013, respectively.

Note 5 - Accrued Expenses

Accrued expenses consist of the following at December 31, 2014 and 2013:

	2014	2013
Wages and compensated balances	\$ 105,770	\$ 155,598
Sales taxes	9,732	28,978
Accrued rent on leased facilities	5,000	2,375
Other	3,500	3,500
	124,002	190,451
	\$ 124,002	\$ 190,451

Note 6 - Commitments

At December 31, 2014, ACB was committed under a noncancelable operating lease for its administrative office and ACBES was committed under noncancelable operating leases for its administrative office and thrift stores. These leases expire on various dates through January 2016 and generally include renewal options. Some of the leases require payment of property taxes, common area maintenance expenses and insurance. Future minimum lease payments are as follows:

Years Ending December 31,	ACB	ACBES	Total
2015	\$ 123,712	\$ 142,538	\$ 266,250
2016	10,309	-	10,309
Total	\$ 134,021	\$ 142,538	\$ 276,559

ACB rent expense was \$147,147 and \$139,448 for the years ended December 31, 2014 and 2013, respectively. ACBES rent expense was \$488,737 and \$578,526 for the years ended December 31, 2014 and 2013, respectively.

The Organizations have entered into various hospitality contracts for purposes of hosting the Organizations' annual conferences. The contracts include terms for the minimum room nights to be reserved by conference attendees and the minimum number of meals served. The Organizations are generally liable for compensating the hospitality providers if minimum room and meal quotas are not met. Although it is unlikely the Organizations will not meet their minimum quotas, at December 31, 2014, the Organizations' commitments to hospitality providers totaled approximately \$608,393 for conferences scheduled through 2016.

Note 7 - Endowment

The Organizations' endowment consists of a variety of individual funds established for a variety of purposes. The endowment includes donor-restricted and Board-designated endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as an endowment, are classified and reported based on the existence or absence of donor-imposed restrictions.

American Council of the Blind and Subsidiary
Notes to Consolidated Financial Statements
December 31, 2014 and 2013

The Board of Directors of the American Council of the Blind has interpreted the District of Columbia Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organizations classify as permanently restricted net assets (1) the original value of the gifts to the permanent endowment, (2) the value of subsequent gifts to the permanent endowment, and (3) accumulations made pursuant to the direction of the applicable donor gift investment at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Organizations in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organizations consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the organization
- The investment policies of the organization

As of December 31, 2014 and 2013, the Organizations had the following endowment net asset composition by type of fund:

	2014			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted for permanent endowment	\$ -	\$ 201,037	\$ 526,196	\$ 727,233
Board-designated quasi-endowment of other donor-restricted assets	-	280,000	-	280,000
	<u>\$ -</u>	<u>\$ 481,037</u>	<u>\$ 526,196</u>	<u>\$ 1,007,233</u>
	2013			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted for permanent endowment	\$ -	\$ 182,672	\$ 524,996	\$ 707,668
Board-designated quasi-endowment of other donor-restricted assets	-	280,000	-	280,000
	<u>\$ -</u>	<u>\$ 462,672</u>	<u>\$ 524,996</u>	<u>\$ 987,668</u>

Investment and Spending Policies

The Organizations invest its endowment fund in a balanced portfolio of debt and equity securities with the objective of growing the asset base to increase income for future appropriations of scholarships. The balanced portfolio investment return objective is to produce real returns, net of inflation of approximately 7% over time at a moderate level of risk to invested capital.

The Board of Directors approved appropriations of \$23,500 and \$23,000 during 2014 and 2013, respectively, of the endowment fund balance as of the end of the prior year. The amount is determined based on the overall needs of the Organizations balanced with the long-term investment return objectives for a fund to be held in perpetuity.

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Organizations to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported as unrestricted net assets were \$0 at December 31, 2014 and 2013, respectively.

American Council of the Blind and Subsidiary
Notes to Consolidated Financial Statements
December 31, 2014 and 2013

Changes in endowment net assets for the year ending December 31, 2014 and 2013 are as follows:

	2014			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Endowment net assets, beginning of year	\$ -	\$ 462,672	\$ 524,996	\$ 987,668
Investment income	-	41,865	-	41,865
Contributions	-	-	1,200	1,200
Appropriations of endowment assets for expenditure	-	(23,500)	-	(23,500)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 481,037</u>	<u>\$ 526,196</u>	<u>\$ 1,007,233</u>
	2013			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$ -	\$ 370,110	\$ 524,896	\$ 895,006
Investment income	-	115,562	-	115,562
Contributions	-	-	100	100
Appropriations of endowment assets for expenditure	-	(23,000)	-	(23,000)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 462,672</u>	<u>\$ 524,996</u>	<u>\$ 987,668</u>

Note 8 - Restricted Net Assets

Temporarily Restricted

Temporarily restricted net assets at December 31, 2014 and 2013, consist of:

	2014	2013
Restricted by donors for		
Scholarships	\$ 280,000	\$ 283,000
Buell Fund (sports related activities)	111,823	110,672
Durward K McDaniel Fund (Convention)	26,478	27,491
Audio Description Project	22,500	7,500
Braille Sense	3,250	-
Other	42,700	-
Time restrictions to future periods	2,000	-
Unspent appreciation of endowment funds which must be appropriated for expenditure before use		
Restricted by donors for scholarships	201,037	182,672
	\$ 689,788	\$ 611,335

Net assets were released from restrictions as follows during the years ended December 31, 2014 and 2013:

	2014	2013
Satisfaction of purpose restrictions		
Scholarships	\$ 15,000	\$ 8,050
Buell Fund (sports related activities)	3,500	3,500
Durward K McDaniel Fund (Convention)	3,095	2,978
Audio Description Project	13,150	97,178
Braille Forum	-	3,135
Other	56,891	36,269
Restricted-purpose spending-rate distributions and appropriations		
Scholarships	23,500	23,000
	\$ 115,136	\$ 174,110

Permanently Restricted

The Organizations have permanently restricted net assets for investment that are to be held in perpetuity with income available to support scholarships as specified by the donors. The permanently restricted net asset balances are \$526,196 and \$524,996 at December 31, 2014 and 2013, respectively.

Note 9 - Employee Benefits

The Organizations administer a tax deferred annuity plan under Section 403(b) of the Internal Revenue Code for the benefit of the employees of ACB and ACBES. Under the plan, employees may voluntarily contribute a percentage of their pretax gross compensation to the plan, subject to IRS Code regulations. The Organizations made contributions of \$21,238 and \$20,347 in 2014 and 2013, respectively.

Note 10 - Activities Reported, Net

The Organizations reported as support and revenue its sales and contributions from the thrift store and vehicle donation activities, net of expenses. These activities consisted of sales and contributions, net of expenses, as follows:

	2014		2013	
	Thrift Store	Vehicle Donations	Thrift Store	Vehicle Donations
Sales and contributions	\$ 1,941,020	\$ 18,900	\$ 2,351,427	\$ 17,455
Activity expenses	2,081,524	12,334	2,416,143	12,218
Net support and revenue	\$ (140,504)	\$ 6,566	\$ (64,716)	\$ 5,237

The thrift store and vehicle donation activities are reported net as thrift store activities and contributions from individuals and organizations. Activity expenses noted above are reported on a consolidated basis, after elimination of expenses paid to ACB.

Note 11 - ACBES Thrift Store Activities

The unrestricted activities of the ACB's controlled subsidiary, ACBES, for the years ended December 31, 2014 and 2013 are summarized below:

	2014	2013
Thrift store sales	\$ 1,943,716	\$ 2,343,634
Operating costs		
Donated goods collection costs, including cost of goods sold	176,543	402,286
Thrift store operating expenses	1,904,981	2,013,857
Total operating costs	2,081,524	2,416,143
Loss from thrift store operations	(137,808)	(72,509)
Other income (expense), net	(2,696)	7,793
Net decrease in unrestricted net assets	\$ (140,504)	\$ (64,716)



Supplementary Information
December 31, 2014 and 2013

American Council of the Blind and Subsidiary



Independent Auditor's Report on Supplementary Information

The Board of Directors
American Council of the Blind and Subsidiary
Brooklyn Center, Minnesota

We have audited the consolidated financial statements of American Council of the Blind and Subsidiary (the Organizations) as of and for the years ended December 31, 2014 and 2013, and our report thereon dated May 22, 2015, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The supplemental information on pages 23 – 26 is presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in our audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

A handwritten signature in black ink that reads "Eide Bailly LLP".

Minneapolis, Minnesota
May 22, 2015

	<u>ACB</u>	<u>ACBES</u>	<u>Eliminations</u>	<u>Consolidated</u>
Assets				
Current Assets				
Cash and cash equivalents	\$ 83,732	\$ 26,962	\$ -	\$ 110,694
Accounts receivable, including promises to give, net	1,473,517	3,002	(1,456,445)	20,074
Accounts receivable - other	-	51,800	-	51,800
Inventories	5,951	56,925	-	62,876
Prepaid expenses	10,662	3,959	-	14,621
Total current assets	<u>1,573,862</u>	<u>142,648</u>	<u>(1,456,445)</u>	<u>260,065</u>
Investments				
Endowment				
Donor restricted	1,007,233	-	-	1,007,233
Other				
Operational	3,550	-	-	3,550
Board-designated reserves	1,087,350	-	-	1,087,350
Donor restricted	208,751	-	-	208,751
Total investments	<u>2,306,884</u>	<u>-</u>	<u>-</u>	<u>2,306,884</u>
Other Assets				
Deposits	2,797	17,242	-	20,039
Property and Equipment, Net	36,035	30,994	-	67,029
Equity in ACBES	<u>(1,434,993)</u>	<u>-</u>	<u>1,434,993</u>	<u>-</u>
Total assets	<u><u>\$ 2,484,585</u></u>	<u><u>\$ 190,884</u></u>	<u><u>\$ (21,452)</u></u>	<u><u>\$ 2,654,017</u></u>

American Council of the Blind and Subsidiary
Consolidating Statements of Financial Position
December 31, 2014

	<u>ACB</u>	<u>ACBES</u>	<u>Eliminations</u>	<u>Consolidated</u>
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$ 93,914	\$ 1,548,208	\$ (1,456,445)	\$ 185,677
Accrued expenses	46,333	77,669	-	124,002
	<u>140,247</u>	<u>1,625,877</u>	<u>(1,456,445)</u>	<u>309,679</u>
Total current liabilities				
Total liabilities	<u>140,247</u>	<u>1,625,877</u>	<u>(1,456,445)</u>	<u>309,679</u>
Net Assets				
Unrestricted				
Undesignated	41,004	(1,434,993)	1,434,993	41,004
Board-designated operating reserve	<u>1,087,350</u>	<u>-</u>	<u>-</u>	<u>1,087,350</u>
	1,128,354	(1,434,993)	1,434,993	1,128,354
Temporarily restricted	689,788	-	-	689,788
Permanently restricted	<u>526,196</u>	<u>-</u>	<u>-</u>	<u>526,196</u>
Total net assets	<u>2,344,338</u>	<u>(1,434,993)</u>	<u>1,434,993</u>	<u>2,344,338</u>
Total liabilities and net assets	<u>\$ 2,484,585</u>	<u>\$ 190,884</u>	<u>\$ (21,452)</u>	<u>\$ 2,654,017</u>

	<u>ACB</u>	<u>ACBES</u>	<u>Eliminations</u>	<u>Consolidated</u>
Assets				
Current Assets				
Cash and cash equivalents	\$ 39,906	\$ 54,597	\$ -	\$ 94,503
Accounts receivable, including promises to give, net	1,270,320	-	(1,249,242)	21,078
Accounts receivable - other	-	51,800	-	51,800
Inventories	6,852	57,942	-	64,794
Prepaid expenses	14,490	5,277	-	19,767
Total current assets	<u>1,331,568</u>	<u>169,616</u>	<u>(1,249,242)</u>	<u>251,942</u>
Investments				
Endowment				
Donor restricted	987,668	-	-	987,668
Other				
Operational	3,550	-	-	3,550
Board-designated reserves	1,092,663	-	-	1,092,663
Donor restricted	148,663	-	-	148,663
Total investments	2,232,544	-	-	2,232,544
Other Assets				
Deposits	3,426	23,908	-	27,334
Property and Equipment, Net	45,535	65,664	-	111,199
Equity in ACBES	<u>(1,264,727)</u>	<u>-</u>	<u>1,264,727</u>	<u>-</u>
Total assets	<u>\$ 2,348,346</u>	<u>\$ 259,188</u>	<u>\$ 15,485</u>	<u>\$ 2,623,019</u>

American Council of the Blind and Subsidiary
Consolidating Statements of Financial Position
December 31, 2013

	<u>ACB</u>	<u>ACBES</u>	<u>Eliminations</u>	<u>Consolidated</u>
Liabilities and Net Assets				
Current Liabilities				
Accounts payable	\$ 84,587	\$ 1,329,919	\$ (1,249,240)	\$ 165,266
Accounts payable - other	-	51,800	-	51,800
Accrued expenses	48,257	142,194	-	190,451
	<u>132,844</u>	<u>1,523,913</u>	<u>(1,249,240)</u>	<u>407,517</u>
Total current liabilities	<u>132,844</u>	<u>1,523,913</u>	<u>(1,249,240)</u>	<u>407,517</u>
Total liabilities	<u>132,844</u>	<u>1,523,913</u>	<u>(1,249,240)</u>	<u>407,517</u>
Net Assets				
Unrestricted				
Undesignated	(13,492)	(1,264,725)	1,264,725	(13,492)
Board-designated operating reserve	1,092,663	-	-	1,092,663
	1,079,171	(1,264,725)	1,264,725	1,079,171
Temporarily restricted	611,335	-	-	611,335
Permanently restricted	524,996	-	-	524,996
Total net assets	<u>2,215,502</u>	<u>(1,264,725)</u>	<u>1,264,725</u>	<u>2,215,502</u>
Total liabilities and net assets	<u>\$ 2,348,346</u>	<u>\$ 259,188</u>	<u>\$ 15,485</u>	<u>\$ 2,623,019</u>

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>
Revenue, Gains and Other Support			
Contributions from individuals and organizations	\$ 271,796	\$ 147,073	\$ 1,200
Legacies and bequests	459,727	-	-
In-kind contributions	52,200	-	-
Assessments and dues from local member units	65,813	-	-
Program fees	302,499	-	-
Other program activities	121,094	-	-
Miscellaneous income, including interest income	59,144	-	-
Net investment return	32,347	46,516	-
Net assets released from restriction	115,136	(115,136)	-
Thrift store activities, net	-	-	-
Equity in income (loss) of ACBES	(170,268)	-	-
Total revenue, gains and other support	<u>1,309,488</u>	<u>78,453</u>	<u>1,200</u>
Expenses by Function			
Program services			
Scholarships	69,954	-	-
Convention	202,434	-	-
Audio Description Project	68,854	-	-
ACB Radio	52,772	-	-
Telephone hotline	51,495	-	-
Advocacy and government affairs	109,011	-	-
Program consultation	103,084	-	-
Membership services	84,045	-	-
Public awareness	236,738	-	-
Liason with external organizations	63,693	-	-
Support services			
Management and general	91,080	-	-
Fundraising	127,145	-	-
Total expenses by function	<u>1,260,305</u>	<u>-</u>	<u>-</u>
Changes in Net Assets	49,183	78,453	1,200
Net Assets, Beginning of Year	<u>1,079,171</u>	<u>611,335</u>	<u>524,996</u>
Net Assets, End of Year	<u>\$ 1,128,354</u>	<u>\$ 689,788</u>	<u>\$ 526,196</u>

American Council of the Blind and Subsidiary
Consolidating Statements of Activities
Year Ended December 31, 2014

ACB Consolidated	ACBES	Eliminations	ACB Consolidated
\$ 420,069	\$ -	\$ -	\$ 420,069
459,727	-	-	459,727
52,200	-	-	52,200
65,813	-	-	65,813
302,499	-	-	302,499
121,094	-	-	121,094
59,144	-	(29,764)	29,380
78,863	-	-	78,863
-	-	-	-
-	(170,268)	29,764	(140,504)
(170,268)	-	170,268	-
<u>1,389,141</u>	<u>(170,268)</u>	<u>170,268</u>	<u>1,389,141</u>
69,954	-	-	69,954
202,434	-	-	202,434
68,854	-	-	68,854
52,772	-	-	52,772
51,495	-	-	51,495
109,011	-	-	109,011
103,084	-	-	103,084
84,045	-	-	84,045
236,738	-	-	236,738
63,693	-	-	63,693
91,080	-	-	91,080
127,145	-	-	127,145
<u>1,260,305</u>	<u>-</u>	<u>-</u>	<u>1,260,305</u>
128,836	(170,268)	170,268	128,836
<u>2,215,502</u>	<u>(1,264,725)</u>	<u>1,264,725</u>	<u>2,215,502</u>
<u>\$ 2,344,338</u>	<u>\$ (1,434,993)</u>	<u>\$ 1,434,993</u>	<u>\$ 2,344,338</u>

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>
Revenue, Gains and Other Support			
Contributions from individuals and organizations	\$ 290,842	\$ 151,942	\$ 100
Legacies and bequests	53,653	-	-
In-kind contributions	37,841	-	-
Assessments and dues from local member units	62,855	-	-
Program fees	231,299	-	-
Other program activities	105,742	-	-
Miscellaneous income, including interest income	75,036	-	-
Net investment return	118,985	128,616	-
Net assets released from restriction	174,110	(174,110)	-
Thrift store activities, net	-	-	-
Equity in income (loss) of ACBES	(118,750)	-	-
Total revenue, gains and other support	<u>1,031,613</u>	<u>106,448</u>	<u>100</u>
Expenses by Function			
Program services			
Scholarships	71,939	-	-
Convention	191,183	-	-
Audio Description Project	82,936	-	-
ACB Radio	53,951	-	-
Telephone hotline	71,663	-	-
Advocacy and government affairs	122,920	-	-
Program consultation	93,151	-	-
Membership services	81,210	-	-
Public awareness	251,441	-	-
Liason with external organizations	66,946	-	-
Support services			
Management and general	98,630	-	-
Fundraising	126,058	-	-
Total expenses by function	<u>1,312,028</u>	<u>-</u>	<u>-</u>
Changes in Net Assets	(280,415)	106,448	100
Net Assets, Beginning of Year	<u>1,359,586</u>	<u>504,887</u>	<u>524,896</u>
Net Assets, End of Year	<u>\$ 1,079,171</u>	<u>\$ 611,335</u>	<u>\$ 524,996</u>

American Council of the Blind and Subsidiary
Consolidating Statements of Activities
Year Ended December 31, 2013

<u>ACB Consolidated</u>	<u>ACBES</u>	<u>Eliminations</u>	<u>ACB Consolidated</u>
\$ 442,884	\$ -	\$ -	\$ 442,884
53,653	-	-	53,653
37,841	-	-	37,841
62,855	-	-	62,855
231,299	-	-	231,299
105,742	-	-	105,742
75,036	-	(54,034)	21,002
247,601	-	-	247,601
-	-	-	-
-	(118,750)	54,034	(64,716)
(118,750)	-	118,750	-
<u>1,138,161</u>	<u>(118,750)</u>	<u>118,750</u>	<u>1,138,161</u>
71,939	-	-	71,939
191,183	-	-	191,183
82,936	-	-	82,936
53,951	-	-	53,951
71,663	-	-	71,663
122,920	-	-	122,920
93,151	-	-	93,151
81,210	-	-	81,210
251,441	-	-	251,441
66,946	-	-	66,946
98,630	-	-	98,630
126,058	-	-	126,058
<u>1,312,028</u>	<u>-</u>	<u>-</u>	<u>1,312,028</u>
(173,867)	(118,750)	118,750	(173,867)
<u>2,389,369</u>	<u>(1,145,975)</u>	<u>1,145,975</u>	<u>2,389,369</u>
<u>\$ 2,215,502</u>	<u>\$ (1,264,725)</u>	<u>\$ 1,264,725</u>	<u>\$ 2,215,502</u>